

REAL ESTATE CONTINUING EDUCATION COMMITTEE
MEETING NOTICE AND AGENDA

There will be a meeting of the Real Estate Continuing Education Committee on:

Tuesday: March 10, 2015 at 09:15 A.M.

**Department of Business Regulation,
John O. Pastore Ctr., Bldg. 69-1,
1511 Pontiac Avenue, Cranston, RI 02920**

The following continuing education courses will be reviewed:

(Please note the following: each * designates that this course has not yet been reviewed. All the others were reviewed in February.)

CAREER WEBSCHOOL:

Online renewals:

- **4608 Green Home Construction**

6 CEU

- **4611 Green Home Features**

3 CEU

COLDWELL BANKER RESIDENTIAL BROKERAGE:

Renewal, in classroom:

- **C31 Buyer's Interview***

3 Core

GREATER PROVIDENCE BOARD OF REALTORS:

New, in classroom:

- **LL4 Doing Business Across State Lines**

2 CEU

- **LL6 Pathways to Professionalism**

2 Core

- **LL5 Safety and Real Estate**

2 CEU

- **LL2 The Paperless Transaction**

2 CEU

- **LL3 Understanding The Appraisal Process**

2 Core

- **LL1 Understanding Financing for The First Time Home Buyer**

2 Core

- **LL7 Understanding the Purchase and Sales Agreement**

2 Core

HUNTER ACADEMY OF REAL ESTATE:

New courses, in classroom:

- **American Architecture (Home Styles)**

3 CEU

- **Conducting Open Houses and Showings for Success and Safety**

3 CEU

- **Environmental Hazards and Testing: Radon and Lead**

3 CEU

- **Landlord-Tenant Law**

3 Core

- **Real Estate Settlement Procedures Act**

3 Core

- **Law of Contracts***

3 Core

INTERNACHI:

New courses, online:

- **Home Energy Score for Real Estate Professionals**

2 CEU

- **Saving Home Energy for Real Estate Professionals**

2 CEU

INVESTMENT PROPERTY EXCHANGE SERVICES, INC.:

Renewal, in classroom:

- **1031 Tax Deferred Exchanges***

3 CEU

MCKISSOCK, LP:

New course, online:

- **Short Sales and Foreclosures**

3 CEU

Renewal-resubmitting for core approval:

- **5430 A New Look At Contract Law***

3 Core

NATIONAL BUSINESS INSTITUTE (NBI):

Providence Seminar:

- **Title Law From Start to Finish**

6 Core

THE CE SHOP:

New courses, online:

- **E053 Accredited Buyer's Representative Designation Course**

12 CEU

- **E048 Expanding Housing Opportunities**

3 CEU

- **E049 Home Sweet (Second) Home: Vacation, Investment, Luxury Properties**

6 CEU

- **E050 New-Home Construction and Buyer Representation:**

~Professionals, Product, Process

6 CEU

- **E051 Seller Representative Specialist (SRS) Designation Course**

12 CEU

- **E047 Short Sales and Foreclosures: What RE Professions Need to Know**
6 CEU
- **E052 Residential Property Management Essentials***
3 CEU

THE RHODE ISLAND ASSOCIATION OF REALTORS:

New Course, in classroom:

- **436 Intermediate Tax Deferred Exchanges**
3 CEU
- **437 The Power Negotiator's Playbook***
7 CEU

Renewal, in classroom:

- **417 Your Client, Excel and CMA's**
3 CEU
- **303 Effective Negotiating***
6 CEU
- **368 Green Building Fundamentals***
3 Core
- **372 How to Avoid a Renovation Horror***
3 CEU
- **300 Mortgage Seminar***
3 Core
- **302 Seller Representative Specialist***

12 CEU

- **370 Short Sales***

3 CEU

- **418 Understanding Today's Appraisal Process***

3 CEU

New School Applicant: (Pending approval of course and instructor then approved by, RE Administrator)*

Liberty Title & Escrow, Co.

275 W. Natick Rd., Suite 1000

Warwick, RI 02886

LIBERTY TITLE & ESCROW CO.:

New Course in classroom:

- **100 CFPB and Real Estate Agents***

1 CEU

INSTRUCTORS:

- **Danielle Thompson: RES.0034396 (Greater Providence Board of Realtors)**
- **David J Tracy, Esq.: (Sterling Education Services, Inc.)**
- **James J San Giovanni: RES.0035232 (Greater Providence Board of Realtors)**
- **Laura D Ash: Mortgage Originator (Greater Providence Board of Realtors)**
- **Marie-Anne Dias: Certified Exchange Specialist (The RI Association of Realtors)**
- **Marlene B Marshall, Esq.: (National Business Institute, Inc.)**
- **Matthew D Bates: Loan Officer (Greater Providence Board of Realtors)**
- **Philip J Laffey, Esq.: (National Business Institute, Inc.)**
- **Sean D Elliot, Esq.: (Greater Providence Board of Realtors)**
- **Timothy G Halligan: Certified Exchange Specialist (The RI Association of Realtors)**
- **Nicholas F. Iarocci, Esq. (Liberty Title & Escrow Co./New School Application)***

William J. DeLuca

Real Estate Administrator

● All are welcome to any meeting at the Department of Business Regulation, which is open to the public. If communication assistance (readers/interpreters/captioners) is needed or any other accommodation to ensure equal participation, please contact the “Department” at least five (5) business days prior to the meeting.

● Posted on March 3, 2015 at DBR, State House Library, and with the Secretary of State’s Office. Pursuant to the Open Meeting Law, R.I. General Laws § 42-46-6 (b), business not included in this notice may be considered with the consent of the majority of the Real Estate Commission and/or may convene into Executive Session (closed) pursuant to R.I. Gen. Laws § 42-46-5.